



IIT Ropar – Technology and Innovation Foundation for Agriculture and Water Technology Development Hub (AWaDH)

CIN: U80100PB2020NPL051623

A Technology Innovation Hub established by the Department of Science & Technology (DST), Government of India, in the framework of National Mission on Interdisciplinary Cyber-Physical Systems (NM – ICPS)

316/317, M. Visvesvaraya Block Indian Institute of Technology Ropar **E-mail**: awadh@iitrpr.ac.in

Advertisement inviting applications for the position of Sr. Manager/Head (Accelerator) at TIF – AWaDH / IIT Ropar

Advt No.:SM/August 2023/01

Applications are invited for the position of Sr. Manager/Head (Accelerator) to work at a DST-sponsored Technology Innovation Hub, IIT Ropar – Technology and Innovation Foundation at the Indian Institute of Technology Ropar.

Last Date for Application: August 24, 2023

IIT Ropar – Technology and Innovation Foundation (TIF) is a Section – 8 company founded to support the initiatives of Technology Innovation Hub – AWaDH (Agriculture and Water Technology Development Hub) at the Indian Institute of Technology Ropar in the framework of National Mission on Interdisciplinary Cyber-Physical Systems (NM – ICPS) by the Department of Science and Technology, Government of India. The TIF supports the R&D in the domain of Agriculture and Water and provides incubation/acceleration support to technology-based start-ups towards sustainable agriculture and the environment.

<u>Job description:</u> Sr Manager/Head (Accelerator)

Location: IIT Ropar - TIF No of Vacancies: 01 (One)

Nature: Full-time (on contract), for two years which may be extended further based on performance.

Responsibilities

- Work closely with the CxO to **design**, **develop and run the Incubation / Acceleration program** for Startup,
- Managing Startup India Seed Fund Scheme (SISFS) end to end, from onboarding of mentors, startups to fund disbursement and helping CxO and leadership team to finalise the startups shortlisting etc
- Develop and articulate a clear and compelling vision for the accelerator program. Define the overall strategy, goals, and objectives to support the growth and success of the startups.
- Ensure that the accelerator program operates within **legal and regulatory frameworks**. Address legal issues and compliance matters as they arise.
- Lead the process of selecting and onboarding promising startups to join the accelerator. This involves evaluating applications, conducting interviews, and assessing the potential of each startup.
- Oversee a network of mentors and partners who provide guidance, expertise, and resources to startups. Ensure that the right mentors are matched with the startups based on their needs and goals.
- Manage the day-to-day operations of the accelerator program. This includes organizing events, workshops, and networking opportunities for startups.
- Allocate resources effectively to support the startups' needs. This may include providing access to office space, funding, technology, and other resources.
- Track the progress and performance of the startups in the program. Identify key metrics and milestones to measure their success. And report it to the SISF team on portal/email and as per compliance set up by the Startup India team
- Build and maintain relationships with potential investors and funding partners. Facilitate connections between startups and investors to secure funding opportunities.
- Marketing and Public Relations & Networking and Community Building.

- Collaboration and Partnerships with other organizations, universities, and industry leaders to foster partnerships and leverage additional resources for the startups.
- Oversee the budget and financial aspects of the accelerator program. Ensure the efficient use of funds and manage financial reporting.

Skills and Qualifications

- A bachelor's or master's degree in engineering, business administration, entrepreneurship, finance, or a related field with 5 years of experience (Graduate) and 3 years of experience (Post Graduate).
- Well-established network within the startup ecosystem, including investors, mentors, entrepreneurs, and industry leaders.
- Significant experience in the startup ecosystem, venture capital, or entrepreneurship is crucial. Previous experience in managing an accelerator program / SISF fund / any other Govt or corporate fund is highly desirable.
- Having experience as a founder or working closely with startups provides valuable insights into the challenges and needs of early-stage companies will be desirable.
- Proven track record of successfully leading teams and managing projects.
- In-depth knowledge of the industry or sector the accelerator program focuses on, as well as a solid understanding of market trends and opportunities.
- Familiarity with investor relations and fundraising processes for startups.
- Awareness of legal and regulatory aspects relevant to the startup ecosystem.
- **Highly Proficient in Google Sheets and Google Workspace** for Seamless Remote Work and Digital Collaboration

Compensation, Tenure, and other details:

- In the INR 8-12 Lakh annual CTC range, depending on experience. An initial period of appointment will be two years, extendable based on performance.
- Age: less than 37 years
- Separation condition: 1 calendar month's notice in the first year and two calendar months' notice in subsequent years, in writing for separation on either side or salary in lieu of the notice period.

General Instructions:

- 1. The TIF AWaDH reserves the right to restrict the number of candidates for the further recruitment process to a reasonable limit, based on age, qualification, experience, etc.
- 2. The Hub also reserves the right to reject any or all the applications without assigning any reasons.
- 3. The number of positions may be changed at the time of recruitment without assigning any reason.
- 4. Eligibility of a candidate to the post will not automatically mean that he/she will be shortlisted and called for a further recruitment process. No request in this regard will be entertained for review etc.
- 5. Shortlisted candidates will be informed of the further recruitment process through registered e-mails only.
- 6. The selected candidate will be expected to join within one month from the date of the Offer of Appointment.
- 7. A person working in Govt. Organizations / Autonomous Bodies / PSUs etc. will be required to produce the No Objection Certificate (NOC) before the interview or should send his/ her application through the proper channel.

How to Apply:

Interested candidates may send their details in the below-mentioned Google Form link on or before August 24, 2023

Link for Google Form: https://bit.ly/AWaDH_Hiring





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Note: Only shortlisted candidates shall be called for the further recruitment process. The decision of the management for the shortlisting and selection will be final. The No. of positions may be changed at the time of recruitment without assigning any reason.

About the iHub – AWaDH:

IIT Ropar – Technology and Innovation Foundation (TIF) is a Section – 8 company founded to support the initiatives of the recently established Technology Innovation Hub – AWaDH (Agriculture and Water Technology Development Hub) at the Indian Institute of Technology Ropar in the framework of National Mission on Interdisciplinary Cyber-Physical Systems (NM – ICPS) by the Department of Science and Technology, Government of India. The TIF support the R&D in the domain of Agriculture and Water and provides incubation support to technology-based start-ups towards sustainable agriculture and the environment.

The R & D domains of AWaDH to deploy CPS are:

- Water/industry discharge assessment, treatment, and management,
- Advancement of land resources and farm preparation,
- Agriculture automation and precision farming,
- CPS in harvesting and post-harvesting, and
- The application of the Internet of Things (IoT) in the domain of Agriculture and Water.

The scientific knowledge and technology advancements achieved at AWaDH will be deployed in (i) Food Processing Industries, (ii) Rural Development, (iii) Fisheries, (iv) Skill Development and Entrepreneurship, (v) Textiles industry for discharge management, (vi) Electronics and IT Industry for the development of IoT devices, (vii) Fertilizer industry for the optimised combinations of nutrients, (viii) Food and Public Distribution, (ix) Atomic Energy, (x) NITI Aayog for implementing different government schemes, (xi) implementation of farming practices in terms of preparation of farmland, pre/post-harvesting, delivery of the agricultural commodities to the consumers, preservation, and storage without affecting the environment.

Some of the technologies that are being developed at AWaDH are: (i) Design and development of IoT enabled nano- bubble technology/oxygen generators for water treatment for remediation of rural domestic and industrial wastewater, (ii) IoT-based CPS for the water quality assessment and management, (iii) Technology for the generation and application of crop-residue derived Biochar, (iv) CPS for mapping the naturally occurring and artificially infused radioisotopes in soil and water, and AI-based CPS for optimized fertilizer application, (v) Design and development of IoT enabled Harvester-cum-Bailer machine for Stubble Management, and Extra-ordinary and diversified applications of stubble for better environment and new livelihoods opportunities, (vi) urban farming, (vii) Automation in agriculture for the precision farming in Rural and Urban settings, and (viii) IoT in the Domain of AgriTech Livestock Monitoring in the food processing industry.

For more visit: https://ihub-awadh.in

About Startup India Seed Fund:

The Startup India Seed Fund Scheme, launched by the Government of India, is a landmark initiative aimed at supporting early-stage startups and fostering the spirit of entrepreneurship across the nation.

With the objective of nurturing innovative ideas and transforming them into scalable ventures, the Seed Fund offers crucial financial support and empowers startups to embark on their entrepreneurial journey with confidence.

The Startup India Seed Fund serves as a catalyst for innovation by providing financial assistance to startups during their ideation and development phases. This funding helps entrepreneurs overcome initial challenges and brings their groundbreaking ideas to life. By nurturing a culture of innovation, the Seed Fund plays a pivotal role in strengthening India's position as a global hub for technological advancements and disruptive solutions.

For more, visit the Startup India Seed Fund website https://seedfund.startupindia.gov.in/